ANGUS BEEF BULLETIN / January 2002 Association Link

Spring Sire Evaluation now online

The spring 2002 Sire Evaluation Report is now available on the Internet at www.angus.org. Accessing the report online is the fastest and easiest way to get the latest performance



information on sires in the Angus breed. It allows you to specify ranges of expected progeny differences (EPDs) and to sort bulls that qualify in those ranges.

Active members who returned their blue request cards to receive a printed copy of the fall 2001 report will receive the spring 2002 report. All other members and all commercial producers will be required to request their spring 2002 report by contacting Brenda Schafer at (816) 383-5144 or at bschafer@angus.org.

2002 National Angus Conference and Tour set for April

Mark your calendar for the 2002 National Angus Conference and Tour, April 23-26, in Sacramento, Calif. The event will include a one-day conference program and a two-day tour. It promises to offer attendees a showcase of Angus cattle and a look at the diversity of California agriculture.

The conference program will feature some of the industry's best-known leaders, discussing their thoughts and views of current issues. The tour will take attendees to some of California's most prestigious Angus herds.

The Hilton Sacramento Arden West will



be the headquarters for the event. A room rate of \$85 plus tax has been secured for attendees. Please make your reservations directly with the hotel by calling (916) 922-4700.

The conference and tour are scheduled so that breeders can also attend the 2002 Western National Angus Futurity (WNAF), which is set for April 21-22 in Reno, Nev. The WNAF will celebrate its 50th anniversary this year and will be designated as the National Angus Show.

Look for a schedule and more information in the March *Angus Beef Bulletin*.

Donations benefit Spader scholarship fund

Many breeders, organizations and businesses throughout the world have made donations through the Angus Foundation to a new scholarship fund in memory of Richard L. Spader. The Spader family established the fund to honor the Association's former executive vice president for his life's work with Angus youth and dedication to the future of the Angus breed.

Memorials are still being accepted and

NWSS Angus Activities Set

In just a few short weeks, Angus breeders and other livestock producers will make their way to Denver, for the 2002 National Western Stock Show (NWSS). Angus activities will highlight the show's first week as breeders will exhibit hundreds of entries in the Roll of Victory (ROV) show on the hill and several carloads and pens in the yards. Here's a schedule for reference:

Tuesday, Jan. 15 - Angus junior heifer show, Stadium

Wednesday, Jan. 16 - Angus ROV female show, Stadium

- **Thursday, Jan. 17** Judging Angus sale cattle, Stadium Angus bull sale, Beef Palace Auction Arena Angus reception, Denver Marriott City Center Hotel
- Friday, Jan. 18 Angus ROV bull sale, Stadium Angus Foundation female sale, Livestock Center Auction Arena

Saturday, Jan. 19 - Carload & pen shows, Livestock Center Auction Arena

Newly elected officers and directors of the American Angus Association are (seated, from left) Steve Brooks, Bowman, N.D., vice president; Leroy Baldwin, Ocala, Fla., president; Joe Elliott, Adams, Tenn., treasurer; (standing, from left) Jay King, Rock Falls, Ill.; Richard Tokach, Saint Anthony, N.D.; Jot Hartley, Vinita, Okla.; Ben Eggers, Mexico, Mo.; and Mark Gardiner, Ashland, Kan.

can be made to: Angus Foundation, 3201 Frederick Ave., Saint Joseph, MO 64506, Attn: Spader Memorial Fund. Personal checks and credit cards are accepted. Please contact the Association for more information.

Look for the Angus tent

The American Angus Association will host a tent in the display area of the yards this year during the National Western Stock Show (NWSS) in Denver. Staff will be on hand Wednesday, Jan. 16, through Saturday, Jan. 19, to visit with breeders who have questions about Association programs or to talk with commercial producers about commercial relations programs that can benefit their herds.

Information will be available on the Angus Beef Record Service (BRS), the Angus Resource Clearinghouse Network (ARCNet) and the ARCNet Bull Listing Service (BLS). Be sure to stop by the Angus tent to learn more about these programs and how they can benefit your operation.

Denver to host Cattle Industry Convention in February

"Ride for the Brand" is the theme for the 2002 Cattle Industry Convention and Trade Show set for Feb. 6-9 in Denver. The event is organized by the National Cattlemen's Beef Association (NCBA) and other industry organizations.

A full week of activities is planned. The Association and Certified Angus Beef LLC (CAB) will have a combined booth at the trade show, where attendees can learn about programs for commercial producers and the CAB Feedlot Licensing Program (FLP), as well as other programs and services offered.

For more information, contact the NCBA Convention and Meetings Department at (303) 694-0305 or go to *www.beef.org.*

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Best of the Breed Update

Amy Fahsholtz assumed the position of Best of *the* Breed (BoB) contest director on November

19. Fahsholtz grew up on ranches in Oregon and Nevada, attended the University of Nevada-Reno and applied her degree in agribusiness to work with the Idaho Cattlemen's Association for four years prior to signing on with Best of *the* Breed this summer.

Nearly 1,200 cattle enrolled in Best of *the* Breed contest in the first three months of activity (see Table 1), all through feedlots enrolled in the CAB FLP. They come from a total of 10 owners in six different states. Since cattle are not required to enroll upon placement in the feedlot, it is estimated that many pens of cattle currently on feed will enroll prior to the deadline of 100 days before harvest.

More than \$340,000 is at stake, including CAB's contribution to the main contest prizes of up to \$100,000, regional prizes and the additional \$10,000 divided among the top 10 BoB pens fed at the FLP yards. Cattle enrolled in the BoB contest at the FLP yards will be enrolled with CAB at no extra charge.

Check out the BoB Web site through *www.cabfeedlots.com*, clicking on the Best of *the* Breed logo, or call Amy at 1-866-BoB-1160.



Feedlot Licensing Program monthly honors

The CAB Feedlot Partner of the Month for September was Hergert Feeding Co., Scottsbluff, Neb., Wayne Smith, manager. October monthly honors went to Irsik & Doll Feed Yard, Garden City, Kan.; Mark Sebranek, manager. The monthly award is based on volume, quality, customer service and

educational initiatives. The FLP honors partners that harvest "30-0" groups of cattle with at least a 30% Prime or CAB acceptance rate and free of discount carcasses. For September, Hergert Feeding Co. stood out with a draft of 22 heifers achieving 71% Prime and CAB acceptance.

In October, Heartland Feeders II, Menlo, Kan., marketed 36 heifers in three drafts with 50%, 35% and 33% CAB and Prime qualifications, and about 35% Yield Grade (YG) 1 and 2. Boise Valley Feeders, Parma, Idaho, sold 14 heifers that were 50% CAB and 50% YG 1 and 2.

Quality Assurance Officers are recognized monthly for attention to detail, timely enrollment of eligible cattle, accurate tracking through harvest and general commitment to the Program's

Table 1: Groups of cattle enrolled in the Best of the Breed contest

Name	Feedyard	No. Enrolled	Harvest date	Merial	Have Tags
R.V. Mills, Florence, Kan.	Supreme	110	2/11/02	N	N
Sam Hands, Garden City, Kan.	Triangle H	100	12/20/01	Ν	Ν
Larry Bock, Boonville, Mo.	Supreme	90	2/19/02	Y	Ν
Mark Akin, Iberia, Mo.	Irsik & Doll	100	5/1/02	Y	Ν
Bob Richter, La Grange, Mo.	Supreme	117	1/23/02	Ν	Y
Donald Gast, Nevada, Mo.	Irsik & Doll	80	3/16/02	Ν	Ν
Donald Gast, Nevada, Mo.	Irsik & Doll	80	2/27/02	Ν	Ν
Donald Gast, Nevada, Mo.	Irsik & Doll	91	3/25/02	Ν	Ν
Donald Gast, Nevada, Mo.	Irsik & Doll	80	2/17/02	Ν	Ν
Butch Black, Lakeside, Neb.	North Platte	80	1/24/02	Ν	Ν
Tim Freeman, Holdenville, Okla.	Pfenninger	85	6/13/02	Y	Ν
James J. Fuqua, Quanah, Texas	Irsik & Doll	103	6/30/02	Y	Y
Bryan Luckwiller, Lewisburg, W.Va.	Gregory	80	4/20/02	Y	Ν
13 Enrollments		1,196			

success. The September honoree was Tom Mead, Beefland, Garden City, Kan. October's honoree was Robert Unterkircher, Hansford County Feeders, Gruver, Texas.

BVF achieves 30-0 bronze

Boise Valley Feeders, Parma, Idaho, is the third licensed

feedlot to achieve Bronze status (500 or more cumulative qualifying cattle) in the 30-0 Program, reaching that milestone in July. Manager Shane Berquist attributes much of this award to the Agri Beef yard's commitment to sorting cattle.

Total qualified head: 504 Total eligible (black) cattle: 351 % eligible: 69.6%

Total certified: 124

% CAB[®]: 35.33%

Average 30-0 group size: 24 head When a CAB partner achieves the

Bronze level, it receives a framed limitededition Angus cattle print for permanent display at the feedlot, an employee luncheon featuring CAB value-added products, employee gifts, and a 10% increase in Cooperative Promotional Program funding for the next 12 months. There are additional honors for meeting the Silver (1,000 head) and Gold (2,000 head) 30-0 achievement levels.

Angus Heritage Foundation recognizes individuals for significant contributions

The American Angus Association Board of Directors has selected six Angus enthusiasts and leaders, who have all made significant contributions to the Angus breed, for induction into the Angus Heritage Foundation. The Heritage Foundation identifies and honors those people who have dedicated their time and efforts to the improvement and advancement of the Angus breed.

Special recognition of the inductees was made during the American Angus Association's Annual Banquet, Nov. 12, in Louisville, Ky.

The 2001 inductees included Conrad Grove, Downingtown, Pa.; Ben Houston, Platteville, Colo.; William "Bill" Roche, Galt, Calif.; and Wayne "Doc" Smith, Winigan, Mo. Richard L. Spader, formerly of Rosendale, Mo., and Wayland Crouch, formerly of Johnson City, Tenn., were inducted posthumously.



New staff at Kansas office

In December, Paul Dykstra joined the CAB Supply Development team as a feedlot

specialist. He graduated from Colorado State University (CSU) with a bachelor's degree in animal science. Prior to coming to CAB, Dykstra was feedlot manager at the Roman L. Hruska Meat Animal Research Center (MARC) in Clay Center, Neb.

Two Kansas State University (K-State) juniors are working at the Supply Development office on a part-time basis. Wendy Lynn, Bartlett, Kan., is majoring in ag communications with a minor in animal science. She works to ensure the accuracy of all carcass data reports, generates monthly individual feedlot enrollment and harvest summaries, and oversees the 30-0 Program. Paige Johnson's primary responsibility is entering carcass data into the Trademark Integrity Protection System (TIPS), the program that tracks and monitors all of the CAB product in the pipeline. She's an animal science major and is on the livestock judging team. Her family raises Angus cattle south of Manhattan, Kan.

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Angus history books still available

If you haven't had the opportunity to buy your copy of *A Historic Angus Journey* — *The American Angus Association, 1883-2000,* now's the time. Keith Evans, former director of



public relations for the Association, wrote the book, which traces the development of the Association from its founding to the present. It includes more than 350 pages of history and photographs of the American Angus Association and makes a perfect gift, or a treat for yourself.

The book is available in a black leather-bound collector's edition for \$50 and a beige cloth-bound edition for \$25. An additional \$5 shipping and handling charge will apply for each book ordered. For ordering information, contact Monica Jordan at (816) 383-5149 or mjordan@angus.org.

Veldman joins API staff

Stephanie Veldman joined the Angus Productions Inc. (API) team Nov. 26 as an assistant editor for the *Angus Journal* and *Angus Beef Bulletin*. She will be responsible for compiling monthly columns, writing



Stephanie Veldman

feature articles and editing stories. Veldman, who grew up in a rural community in southern Minnesota, received a bachelor's degree from Iowa State University (ISU) in August. She majored in ag education and in journalism and mass communications.

As a student, she was involved in a variety of organizations and activities, including National Agri-Marketing Association (NAMA), International Ag Club and VEISHEA. She was a member of Sigma Alpha, a professional sorority for women in agriculture, and wrote for the ag section of the *Iowa State Daily*.

Veldman also has summer internship experience with *Farm News*, a weekly newspaper in Fort Dodge, Iowa, and has worked on the Pharmacia Animal Health account at Morgan & Myers, a public relations agency.

Veldman, 22, is the daughter of Rick and Carolyn Veldman, Hollandale, Minn.

AgSpan, CAB form strategic alliance CAB and the information

management system AgSpan have joined forces to pull cattle into CAB feedlots. Under the agreement, CAB's 68 partners in the FLP join with AgSpan's network of 87 data-providing feedyards. The CAB licensees channel feedlot performance and carcass data to AgSpan through the CAB system. AgSpan's network of veterinarians helps identify sources of Angus-sired calves for CAB's licensed feedlot partners. In addition, CAB gains access to AgSpan's database to identify pre-feedlot management practices that increase the acceptance rate of CAB carcasses.

Cow-calf clients of the AgSpan-certified veterinarians should be excellent sources of high-quality cattle for CAB-licensed

feedyards, says Larry Corah, CAB vice president.

Only about 18% of all cattle evaluated by hide color as "Angus-type" meet CAB carcass requirements. That rate increases to 30% when cattle are known to be sired by registered Angus bulls, and some Angus genetics have achieved CAB acceptance rates higher than 50%.

"These are highly sought after by beef producers eager to participate in the program, which the market rewards with millions of dollars in premiums each year," Corah says.

Check out Bull Listing Service

A service provided as part of the Angus Resource Clearinghouse Network (ARCNet) is the Bull Listing Service (BLS). Commercial producers looking for specific Angus genetics can search a database of registered Angus bulls for sale, while defining criteria for certain expected progeny differences (EPDs), sire groups and even location.

Angus breeders purchase a listing for their registered Angus bulls for sale on the BLS, which appears on the Internet as part of the ARCNet site. The BLS can be found on the Internet at *www.angus.org*.

Follow the links through "Data Searches" for the BLS search form. If you do not have access to the Internet, feel free to call our office for assistance. The BLS provides commercial cow-calf producers looking for specific seedstock another tool for locating Angus bulls for their operations.

