

Beef Talk: shop around – cattle eat more than hay

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Managing feed resources is the biggest challenge when winter weather changes daily, and so do cattle feed needs.

This year's challenge for the beef manager is finding the balance among winter demands, feed inventory and cattle inventory. Because of last summer's dry

weather, hay is in short supply. The issue was alleviated somewhat by nice fall weather, which extended grazing opportunities on crop aftermath.

When winter officially arrived, the waves of cold were real. A short January thaw has been a reprieve, and before one

knows, thoughts of spring will start to churn.

The challenge for beef producers is keeping enough cattle around to utilize next summer's grazing opportunities while not knowing if moisture is on the way. On the other hand, not selling enough cattle may bring a critical shortage of feed at a very critical time in the life of a cow — that period just prior to calving and early lactation. Now is the time to evaluate feed inventory and fine-tune the anticipated nutritional inputs, keeping in mind the potential for a change in winter weather.

Anticipated feed disappearance generally is calculated based on average weather, along with average intake, and each day closer to grass makes the producer more comfortable. Still, the question will remain: Does feed inventory match cattle inventory?

Alternative feedstuffs

One answer is to seek advice about alternative feedstuffs to help offset forage needs until the operation reaches a May 1 grass turnout. As has been noted many times, the purchase of hay above operational historical levels should be a last resort when transportation costs are high. Now is the time to call a nutritionist to seek more feed options and do some homework.

The center consulted livestock nutritionist Karl Hoppe, an area livestock specialist with the North Dakota State University (NDSU) Extension Service.

He said: "When forage production is limited on the ranch, cattle will still need feed. While selling off part of the cow herd inventory is an option, most ranchers will opt to buy additional feed. Purchasing hay is certainly an option. However, the cost of freight, the time needed to haul and regionally high prices for hay lead to seeking more competitive feedstuffs."



Shop Around for Alternative Feeds

I asked Hoppe what that meant. "Many livestock producers are very fortunate, as areas that produce more crops have increased the number of grain-processing plants that produce coproduct feeds," he replied. "These feeds are usually higher in energy content than hay and contain a higher amount of protein. In general,



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EPD	CED	BW	WW	YW	DOCILITY	SCR	MILK
Value	+11	+1	+73	+146	+16	+97	+33
Ranking	15%	25%	3%	1%	45%	35%	4%

EPD	CW	MARB	RE	SWEANED	SBEEF
Value	+53	+79	+72	+77.57	+161.53
Ranking	10%	20%	15%	2%	5%

- ** 52 bulls with +115 or higher Yearling Wt EPD
(23 bulls with +130 or better YW EPD)
- ** 43 bulls with a +70 or higher Weaning Wt EPD
- ** 43 bulls with a +70 or higher \$Weaned EPD
- ** 49 bulls with a +140 or higher \$Beef EPD
- ** 46 bulls with a +8 or higher CED EPD



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EPD	CED	BW	WW	YW	DOCILITY	SCR	MILK
Value	+11	+9	+81	+144	+18	+98	+22
Ranking	15%	40%	1%	1%	40%	35%	6%

EPD	CW	MARB	RE	SWEANED	SBEEF
Value	+56	+44	+39	+80.15	+140.47
Ranking	10%	60%	65%	1%	20%

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“Distillers’ grain is usually traded at 100% to 120% of the value of corn per ton, is easier to haul compared with hay, and generally is available at local ethanol plants.”

— Karl Hoppe

coproducts also have a high concentration of phosphorous, but a very low level of calcium. Rations should be balanced and calcium added, if needed.”

Figuring costs

I noted the challenge is just like hay and transportation costs. However, the transportation cost per unit of nutrient should be less when purchasing a more energy-dense feed. At the Dickinson Research Extension Center this year, the cows may be cleaning up the hay reserves by mid-April, two weeks short of grass turnout.

I asked Hoppe whether coproducts would be priced right and have the needed nutrients to make up the difference in feed need if the center started substituting coproducts for hay as the winter moves on.

“Coproduct price usually follows the grain market price,” Hoppe noted. “Distillers’ grain is usually traded at 100% to 120% of the value of corn per ton, is easier to haul compared with hay, and generally is available at local ethanol plants.

“Distillers’ grains are 30% protein (dry-matter basis) and have an energy value similar or higher than corn grain,” he explained. “Five to 6 pounds of dried distillers’ grains or 10 to 12 pounds of the modified distillers’ grains (modified distillers’ grains are 50% moisture) per head daily to a cow can make a big difference in cow performance when fed poor-quality hay or as a replacement for hay.”

Many options

Hoppe also provided advice about another coproduct.

“Wheat midds are a 15% to 18% crude protein coproduct produced from wheat or durum mills,” he said. “Midds can be pelleted or meal. Wheat midds are priced similarly to corn per ton, or at a 10% to 15% discount. Energy content is about 15% less than corn.”

The list of coproducts does not stop there.

“There are many other coproducts available in areas that have significant crop production,” Hoppe said. “These include barley malt sprouts, soybean hulls, corn gluten feed, beet pulp (dried and pelleted, pressed or wet), beet tailings and potato waste. Also produced by oilseed crushing plants in the upper Great Plains are high-protein feeds such as canola meal, sunflower meal, linseed meal and soybean meal.”

Hoppe also noted: “Coproduct feeds are all unique and have individual differences that influence usability. High moisture limits how far it can be economically hauled, and prices go up when demand is increased. Ranchers are quick to realize that contracting now for

later delivery might lead to a better price.”

Cattle are ruminants, and they can consume more than forage, so balance a ration, watch transportation costs and shop around.

May you find all your ear tags.

For more information, contact Ringwall

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